

Canada-U.S.-Mexico Agreement (CUSMA)

compliance for Atlantic Canadian exporters



Here's why it matters

Despite recent announcements, Canadian exporters can still benefit from duty-free access to U.S. markets. In fact, 99.9% of bilateral trade with the U.S. is eligible for duty-free access, but to benefit you must be CUSMA compliant.

How to get there:

1. Find your Harmonized System (HS) Code

Your product's classification determines its rule of origin.

2. Check the Rules of Origin

Confirm if your product qualifies under CUSMA, based on its HS code.

3. Complete a Certification of Origin

Use a template certificate, invoice or other sales document.

4. Share the Certificate with your U.S. importer

This will allow them to take possession without paying tariffs.

5. Need more certainty?

Request an advance ruling from U.S. Customs.

6. Get support from a Customs Broker

Find a U.S. Customs Broker, or a Canadian Customs Broker.



Remember: U.S. Customs and Border Protection makes the final decisions on classification and tariffs.

Additional resources



<https://x.com/i/status/1914770926853403113> (video EN)

Supporting Canadian exporters through U.S. tariff challenges

How can ACOA help?

- Tariff and Customs Advisory Program (TCAP)

Funded by ACOA and the four Atlantic Provinces through the Atlantic Trade and Investment Growth Agreement, TCAP offers expert guidance to help companies manage tariffs, stay CUSMA compliant, and optimize supply chains.

- ACOA's Business Information Services

One-on-one advisory support, right when you need it. And if we don't have the answers, we'll connect you with the right people to answer your questions and find additional support.

- Tariff support through ACOA's suite of programs

The challenges are new, but ACOA continues to support Atlantic Canada through programs like the Regional Economic Growth through Innovation, and the Business Development Program. These programs help with market diversification, tariff compliance, and other challenges businesses and communities are facing.



Need more information?

Trade Commissioner Service support line: 1-833-760-1167

ACOA Business Information Services: 1-888-576-4444

Learn more about CUSMA compliance



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[CBSA: Exporting Commercial Goods](#)

[USMCA FAQs](#)

[CBP: Tips for New Importers and Exporters](#)