



Health  
Canada Santé  
Canada

Your health and  
safety... our priority.

Votre santé et votre  
sécurité... notre priorité.

# Agreement for Test Data Compensation under Section 66 of the *Pest Control Products Act* for Pest Control Product Applications

*(publié aussi en français)*

**4 December 2023**

This document is published by the Health Canada Pest Management Regulatory Agency. For further information, please contact:

Publications  
Pest Management Regulatory Agency  
Health Canada  
2 Constellation Drive  
A.L. 6607 D  
Ottawa, Ontario K2G 5L4

Internet: [canada.ca/pesticides](https://canada.ca/pesticides)  
[hc.pmra.publications-arla.sc@canada.ca](mailto:hc.pmra.publications-arla.sc@canada.ca)  
Facsimile: 613-736-3758  
Information Service:  
1-800-267-6315 or 613-736-3799  
[hc.pmra.info-arla.sc@canada.ca](mailto:hc.pmra.info-arla.sc@canada.ca)

Canada 

**© His Majesty the King in Right of Canada, as represented by the Minister of Health Canada, 2023**

All rights reserved. No part of this information (publication or product) may be reproduced or transmitted in any form or by any means, electronic, mechanical, photocopying, recording or otherwise, or stored in a retrieval system, without prior written permission of Health Canada, Ottawa, Ontario K2G 5L4.

## Table of Contents

Foreword.....	1
Agreement.....	2
Article 1 No obligation for Applicant to register product .....	3
Article 2 Negotiation period .....	3
Article 3 Conduct of negotiations.....	3
Article 4 Negotiated settlement .....	3
Article 5 30-Day period to submit to arbitration .....	3
Article 6 Arbitration period .....	4
Article 7 Enforcement of Arbitral Award.....	4
Article 8 Conduct of arbitration.....	5
Article 9 Confidentiality and privacy .....	5
Article 10 Delivery of letter of access .....	5
Article 11 Compensation principles .....	5
Article 12 Last offers .....	6
Article 13 Proprietary interest in test data .....	6
Article 14 Applicable law .....	6
Appendix A – Test data of (Data Holder name) the Applicant (name) wishes to use or rely on to support the application to register (Applicant’s product name).....	7
Appendix B – Conduct of negotiations.....	8
Part A: Direct negotiations .....	8
Part B: Mediated negotiations .....	9
Appendix C - Conduct of arbitration .....	11
Appendix D - Confidentiality and privacy.....	17
Appendix E - Compensation principles .....	19
Introduction .....	19
Compensation principles .....	19
Appendix F - Form of last offer for use in relation to a pest control product application .....	21

## Foreword

This document outlines the terms and conditions of agreements prescribed by the Minister of Health ("Minister") under section 66 of the *Pest Control Products Act*. An agreement has to be entered into when an Applicant wishes to follow the process specified in the Pest Control Products Regulations (Regulations) in the context of an application to register or amend a registration of a pest control product to determine the compensation payable by the Applicant for the right to use or rely on test data of a Data Holder. The Agreement is to be used in conjunction with the *Pest Control Products Act* and Regulations.

Sections of the Agreement that are shaded in grey are not terms and conditions prescribed by the Minister. Articles 1 to 14 (and associated Appendices) form the Agreement entered into by the Parties under section 17.07 of the Regulations, whether or not this agreement is signed by both Parties. These terms can then be varied after delivery by the parties where the Regulations or the terms of the Agreement provide that parties can agree otherwise.

## Agreement

**This Agreement made in duplicate the day of \_\_\_\_\_, 202\_**

**Between:**

(Name of Data Holder)

(Herein after referred to as “the Data Holder”)

**And:**

(Name of product applicant)

(Herein after referred to as “the Applicant”)

Hereinafter individually referred to as “a party” or collectively referred to as “the parties”.

**Whereas** the Data Holder is the owner of a pest control product known as (name of product, registered under the *Pest Control Products Act*);

**And whereas** the Applicant is the owner of a pest control product known as (name of product), the active ingredient of which has been determined by the Minister of Health (“the Minister”) under the *Pest Control Products Act* to be equivalent to the active ingredient in (name of Data Holder’s product);

**And whereas** the Applicant wishes to obtain the right to use or rely on test data provided by the Data Holder under the *Pest Control Products Act* in relation to (name of Data Holder's product) to support the Applicant's application to register (name of Applicant's product);

**And whereas** under subsection 66(1) of the *Pest Control Products Act* the Minister shall determine the terms and conditions of agreements to be entered into by Data Holders and Applicants for the purposes of determining compensation payable for the right to use or rely on information provided by Data Holders to the Minister under the *Pest Control Products Act*;

**And whereas** under subsection 66(2) of the *Pest Control Products Act* an agreement referred to in subsection 66(1) shall be entered into, and provide for the determination of compensation payable through negotiation and binding arbitration, in accordance with the Regulations;

**And whereas** the Applicant delivers to the Data Holder a proposed agreement that specifies the test data that the Applicant wishes to use or rely on;

**And whereas** under section 17.07 of the Regulations the Data Holder who receives the proposed agreement must enter into the agreement with the Applicant specifying the test data in Appendix A to this Agreement that the Applicant wishes to use or rely on;

**And whereas** the Applicant wishes to enter into negotiations with the Data Holder pursuant to the Regulations for the purpose of determining the compensation payable by the Applicant for the right to use or rely on the Data Holder’s test data specified in Appendix A to support the Applicant's application to register (name of Applicant's product);

**And whereas** the Data Holder wishes to comply with the requirements of the Regulations regarding the determination of the compensation to be paid by the Applicant to the Data Holder in compliance with the Regulations for the right to use or rely on the test data specified in Appendix A;

**Now therefore** the parties covenant and agree as follows:

### **Article 1 No obligation for Applicant to register product**

This Agreement does not require the Applicant to continue pursuing its application to register a pest control product. The determination of compensation payable by the Applicant to the Data Holder is required in order for the Minister to permit the Applicant to use or rely on the Data Holder's test data specified in Appendix A to support the Applicant's pest control product application.

If the Applicant enters into a negotiated settlement with the Data Holder, the terms of the settlement agreement will be binding upon the parties. If the parties proceed to binding arbitration, then the award will be enforceable as set out in Article 7.

### **Article 2 Negotiation period**

When the Agreement is entered into on receipt by the Data Holder, the parties must begin to negotiate compensation payable, and the method and security of such payment, for the right to use or rely on test data identified in Appendix A. The parties must reach a negotiated settlement within 120 days after the Data Holder receives the Agreement or by the end of any additional negotiation period, if the parties agree in writing to continue negotiating.

### **Article 3 Conduct of negotiations**

The parties may elect to enter into direct negotiations for the whole duration of the negotiation period or for a limited period. The parties may decide to seek the assistance of a third party neutral to facilitate their negotiations, including through mediation, at any time during the period of direct negotiations.

The parties shall follow the steps described in Appendix B, unless the parties agree otherwise, for the conduct of their negotiations within the time period determined in accordance with Article 2.

### **Article 4 Negotiated settlement**

Where a settlement is reached through the conduct of negotiations in accordance with Article 3, the parties shall sign a settlement agreement.

### **Article 5 30-Day period to submit to arbitration**

If the parties fail to conclude a negotiated settlement within the time period determined in accordance with Article 2, the Applicant may, by delivering a written notice to the Data Holder within 30 days of the end of the negotiation period, submit the determination of the compensation payable and the method and security of such payment to binding arbitration.

## Article 6 Arbitration period

Where written notice has been delivered under Article 5, the arbitration period begins on the day after delivery of the written notice in accordance with the Regulations. The arbitration period ends:

- a) when the Arbitral Tribunal issues an order to terminate the proceedings because the parties have reached a negotiated settlement;
- b) when the Arbitral Tribunal issues an order to terminate the proceedings, which shall include a final arbitral award, because the Applicant has provided written notice to the Data Holder and the Arbitral Tribunal that it does not intend to use or rely on the Data Holder's test data to register its product; or,
- c) 30 days after a final arbitral award is issued by the Arbitral Tribunal, or such other time period if the parties agree.

As per subsection 17.09(3) of the Regulations, an arbitral award must be made within 120 days after the day on which the notice is delivered, unless, before the end of that period, the parties agree to an extension and provide written notice to the Arbitral Tribunal or the Arbitral Tribunal provides written notice of an extension to the parties. When informed of the parties' agreement on an extension or where the Arbitral Tribunal has extended the period, the Arbitral Tribunal may delay the delivery of an arbitral award until the extended period expires.

## Article 7 Enforcement of Arbitral Award

- 7.1 Subject to the requirements of this Article, an arbitral award is binding and enforceable the earlier of:
- a) the date the Applicant notifies the Data Holder in writing that it intends to proceed with its application to register the applicable pest control product; or,
  - b) 30 days from the date an arbitral award was issued, unless the Arbitral Tribunal orders a longer notice period or the parties agree otherwise.
- 7.2 The part of the arbitral award dealing with compensation payable by the Applicant to the Data Holder for use or reliance on the Data Holder's test data is not binding and enforceable in the event of the following:
- a) during the arbitration, before the issuance of the final arbitral award, the Applicant notifies the Data Holder and the Arbitral Tribunal in writing, that it will withdraw its application to register the applicable pest control product or that it will not use or rely on the Data Holder's test data to support its application to register its product, but any costs awarded by the Arbitral Tribunal in favour of the Data Holder pursuant to Appendix C, sections 10.2 and 11.2 will be binding and enforceable against the Applicant; or,
  - b) within 30 days of the issuance of the arbitral award, the Applicant fails to provide notice of its intention to proceed with its application to register the applicable pest control product. In this case, any costs awarded by the Arbitral Tribunal in favour

of the Data Holder pursuant to Appendix C, sections 10.2 and 11.2 will be binding and enforceable against the Applicant.

- 7.3 If the part of the arbitral award addressing compensation payable is not binding and enforceable against the Applicant in accordance with paragraphs 7.2(a) or (b) of this Agreement, the Applicant cannot use or rely on the Data Holder's test data if the Applicant intends to proceed with the registration of its product.
- 7.4 Section 7.2 of this Agreement does not apply if an Applicant has sought early registration of its product in accordance with section 17.11 of the Regulations. Where the Applicant obtains early registration of its pest control product, the Data Holder is entitled to payment in the amount of the arbitral award, by the third party with whom the Applicant has entered into an escrow agreement in accordance with section 17.11 of the Regulations.

### **Article 8 Conduct of arbitration**

The parties shall conduct the arbitration in accordance with the rules prescribed in Appendix C, unless the parties agree otherwise.

### **Article 9 Confidentiality and privacy**

The parties shall comply with the confidentiality and privacy requirements set out in Appendix D, unless the parties agree otherwise, except with respect to matters provided in section 5 of that Appendix.

### **Article 10 Delivery of letter of access**

When a negotiated settlement is reached or an arbitral award is issued, the Data Holder must provide the Applicant with a letter of access pursuant to subsection 17.1(1) of the Regulations. The letter of access provided by the Data Holder to the Applicant must not contain any restrictions on the use of the test data by the Applicant. However, this does not limit any restrictions on the use of the test data by the Applicant to which the parties may otherwise have agreed.

The Data Holder must provide the letter of access to the Applicant within the period specified in the negotiated settlement or the arbitral award. If the Data Holder fails to provide the letter of access to the Applicant within the period specified in the negotiated settlement or arbitral award, the Applicant may, in accordance with subsection 17.1(2) of the Regulations, use or rely on the test data without having to continue to comply with the settlement or award.

If the Data Holder does not provide a letter of access to the Applicant, the Applicant may, on an application to renew its registration, deliver to the Minister, under subparagraph 16(2)(d)(i) of the Regulations, a document that establishes that a negotiated settlement between the Applicant and the Data Holder has been reached or an arbitral award has been made in respect of the test data and that the Data Holder has not provided a letter of access to the Applicant.

### **Article 11 Compensation principles**

The parties shall have regard to the compensation principles set out in Appendix E.



**Article 12 Last offers**

A party's last offer will be presented in the form provided in Appendix F.

**Article 13 Proprietary interest in test data**

The Applicant has no proprietary interest in test data to which they obtained the right to use or rely on in accordance with the Regulations.

**Article 14 Applicable law**

Except as otherwise indicated herein, this Agreement shall be subject to, and construed in accordance with, the laws in (specify the name of the Canadian jurisdiction). If the parties fail to specify a Canadian jurisdiction, the laws of Ontario apply.

**In witness thereof**, the parties have signed

Executed on behalf of the Applicant by:  
(Name and title of signatory)

In the presence of:  
(Witness)

Date:

Executed on behalf of the Data Holder by:  
(Name and title of signatory)

In the presence of:  
(Witness)

Date:

**Appendix A – Test data of (Data Holder name) the Applicant (name) wishes to use or rely on to support the application to register (Applicant’s product name).**

The parties will provide the list of test data here for which a letter of access will be requested.

---

## **Appendix B – Conduct of negotiations**

### **Part A: Direct negotiations**

#### **First meeting**

1. The Parties will convene their first direct negotiations meeting within 10 days after the delivery of the agreement in accordance with the Regulations, unless the parties agree otherwise.

#### **Organizational matters**

2. Before the first scheduled meeting, the parties will discuss and attempt to reach agreement on organizational matters (for example, time, date, location and participants) that will facilitate their direct negotiations.

3. No transcript or recording will be kept of the direct negotiations; but, this does not prevent a Party from keeping its own notes of the negotiations.

#### **Role of the parties**

4. The parties will attempt to obtain a negotiated settlement by:

- a. identifying underlying interests;
- b. isolating points of agreement and disagreement;
- c. exploring alternative solutions;
- d. considering compromises or accommodations; and
- e. taking any other measures that will assist in the determination of the compensation payable by the Applicant to the Data Holder.

5. The parties undertake to communicate and exchange information during the negotiation process and make serious efforts to obtain a negotiated settlement in accordance with Article 3.

#### **First offers**

6. Unless the parties agree otherwise, the parties will exchange with one another first offers on the amount of compensation payable within 40 days after the delivery of the agreement by the Applicant in accordance with the Regulations. The first offers must be in writing and set out the proposed amount to be paid for the test data listed in Appendix A as well as information outlining how the amount was calculated with reference to the compensation principles set out in Appendix E to this Agreement.

#### **Termination of direct negotiations**

7. Direct negotiations are terminated when any of the following occurs:

- a) the negotiation period (120 days after the day on which the Data Holder receives the proposed agreement or at the end of any additional negotiating period agreed to by the parties in writing), expires and no settlement has been reached;

- b) the parties agree, in writing, to submit the matter to arbitration in accordance with the agreement, prior to the expiration of the negotiation period; or
- c) the parties reach a settlement and sign a written agreement resolving the determination of the compensation payable by the Applicant to the Data Holder and the method, and security, of payment.

### **Suspension of direct negotiations**

8. The parties may agree to suspend their direct negotiations if they decide to seek the assistance of a third party neutral to facilitate their negotiations, including through mediated negotiation as provided in Part B of this Appendix.

### **Cost of direct negotiations**

9. Each party shall bear its own costs with respect to the conduct of direct negotiations. Any common costs will be shared equally between the parties.

### **Last offers**

10. When the direct negotiations between the parties are terminated pursuant to paragraph 7(a) or 7(b), each party may present a last offer in writing to the other party in accordance with the Regulations. It is agreed that the last offers will be made in the form annexed hereto as Appendix F.

### **Negotiated settlement**

11. For the purposes of subparagraph 16(2)(d)(i) and subsection 17.1(2) of the Regulations, the Applicant may deliver to the Minister a redacted version of a settlement agreement that discloses the identities of the parties, the identity of the Data Holder's product, the Data Holder's test data set out in Appendix A, the amount, method, and security of payment of the compensation payable, the identities and signatures of the signatories and the date of execution of the settlement agreement.

### **30 Days to submit to arbitration**

12. If the parties fail to conclude a negotiated settlement within the negotiation period (120 days after the day on which the Data Holder receives the proposed agreement or at the end of any additional negotiating period agreed to by the parties in writing), and the negotiation period has expired, the Applicant may, by delivering a written notice to the Data Holder within 30 days of the end of the negotiation period, submit the determination of the compensation payable and the method and security of such payment to binding arbitration.

## **Part B: Mediated negotiations**

### **Choice of mediator**

13. Further to the parties' agreement to suspend their direct negotiations in accordance with section 8 above, the parties agree to appoint [name of mediator] / will appoint a third party neutral to assist them in their negotiations and act as mediator within five days of the suspension

of the negotiations. Where the parties cannot agree upon the choice of a mediator at the expiration of the 5-day period, the parties shall apply within the next 10-day period to the Alternative Dispute Resolution (ADR) Institute of Canada for the appointment of a mediator.

### **First mediated negotiation session**

14. The parties shall request a mediated negotiation session within 10 days of the mediator being appointed, unless the parties agree otherwise.

### **Responsibilities of the parties during mediation**

15. The parties undertake to communicate and exchange information during the mediated negotiation process and make serious efforts to obtain a negotiated settlement in accordance with Article 3. The parties and/or their representatives attending the mediated negotiation will have the authority to reach a settlement in this matter, or will have the means to readily and rapidly obtain that authority.

16. While no transcript or recording will be kept of the negotiations during the mediated negotiation, this does not prevent the parties or the mediator from keeping their own notes.

### **Termination of the mediated negotiation**

17. (1) The mediated negotiation is terminated when any of the following occurs:

- a. the negotiation period (120 days after the day on which the Data Holder receives the proposed agreement or at the end of any additional negotiating period agreed to by the parties in writing) expires and no settlement has been reached;
- b. the parties agree in writing to submit the matter to arbitration in accordance with the agreement, prior to the expiration of the negotiation period; or
- c. the parties reach a settlement and sign a written agreement resolving the determination of the compensation payable by the Applicant to the Data Holder and the method and security of payment.

16. (2) The mediated negotiation can also be terminated when a party engaged in the mediated negotiation either advises the other party and the mediator in writing of its intention to withdraw from the mediated negotiation or is deemed by the mediator to have abandoned the process. The termination does not terminate the direct negotiations unless the negotiation period (120 days after the day on which the Data Holder receives the proposed agreement or at the end of any additional negotiating period agreed to by the parties in writing) has expired and no settlement has been reached.

### **Costs**

18. The parties agree to share equally the mediator's fees and the costs of the mediated negotiation session, such as the mediator's travel expenses and rental costs. Each party shall bear its own costs with respect to the conduct of the mediated negotiation.

## **Last offers**

19. When the mediated negotiation is terminated pursuant to paragraph 17(1)(a) or 17(1)(b) of this Appendix, each party may present a last offer in writing to the other party in accordance with the Regulations. It is agreed that the last offers will be made in the form annexed hereto as Appendix F.

## **Negotiated settlement**

20. For the purposes of paragraph 16(2)(d)(i) and subsection 17.1(2) of the Regulations, the Applicant may deliver to the Minister a redacted version of a settlement agreement that discloses the identities of the parties, the identity of the Data Holder 's product, the Data Holder's test data set out in Appendix A, the amount, method, and security of payment of the compensation payable, the identities and signatures of the signatories and the date of execution of the settlement agreement.

## **30 Days to submit to arbitration**

21. If the Parties fail to conclude a negotiated settlement within the negotiation period (120 days after the day on which the Data Holder receives the proposed agreement or at the end of any additional negotiating period agreed to by the parties in writing), and the negotiation period has expired, the Applicant may, by delivering a written notice to the Data Holder within 30 days of the end of the negotiation period, submit the determination of the compensation payable and the method and security of such payment to binding arbitration. Appendix C - Conduct of arbitration

## **1. Scope of the rules**

1.1 The rules on the conduct of arbitration set out in this Appendix apply to the arbitration of disputes between the parties arising under the *Pest Control Products Act* in relation to the Applicant's use of or reliance on test data for the purposes authorized or permitted by the *Pest Control Products Act*.

## **2. Appointment of Arbitral Tribunal**

2.1 The parties shall designate an Arbitral Tribunal, consisting of either a single arbitrator or three arbitrators, to preside over the arbitration process, within 5 days, unless the parties agree otherwise, of the delivery by the Applicant of the notice in writing to submit to binding arbitration in accordance with section 17.09 of the Regulations.

2.2 Where the parties are unable to agree upon the number of arbitrators, a single arbitrator will be appointed. If the parties cannot agree upon the identity of that arbitrator at the expiration of the 5-day period, the parties shall apply within the next 10-day period, unless the parties agree otherwise, to the ADR Institute of Canada, or alternatively, to a judge of the Federal Court of Canada for the appointment of an arbitrator.

2.3 Where the parties agree to appoint three arbitrators, each party shall appoint one arbitrator within five days, unless the parties agree otherwise, of the delivery by the Applicant of the notice to submit to binding arbitration. Those two arbitrators so appointed shall jointly appoint a third arbitrator within five days of their appointment, or failing their agreement at the expiration of the 5-day period, the parties may apply within the next 10-day period, unless the parties agree

otherwise, to the ADR Institute of Canada, or alternatively, to a judge of the Federal Court of Canada for the appointment of a third arbitrator. The appointed third arbitrator shall act as chair of the Arbitral Tribunal.

2.4 Where an Arbitral Tribunal consists of more than one arbitrator, the parties may agree or the Arbitral Tribunal may decide, after hearing the submissions of the parties, to delegate the determination of some or all pre-hearing procedural matters to the chair of the Arbitral Tribunal.

2.5 Unless otherwise agreed by the parties, a person appointed to the Arbitral Tribunal shall be and remain at all times wholly independent and shall not act as an advocate for any party to the arbitration.

2.6 Every arbitrator shall, before accepting an appointment, sign and deliver to the parties a statement declaring that he or she knows of no circumstances likely to give rise to a reasonable apprehension of bias and that he or she will avoid and disclose to the parties any such circumstances arising after that time and before the arbitration is concluded.

2.7 Any arbitrator who is unable to serve or to continue to serve due to disqualification, death or disability shall be replaced in the same manner as his or her original appointment.

### **3. Binding arbitration method**

3.1 Final offer arbitration shall be the binding arbitration method used by the Arbitral Tribunal to determine awards under these rules. The Arbitral Tribunal shall have regard to the compensation principles in Appendix E.

3.2 If the parties provided last offers at the termination of the negotiation period pursuant to Appendix B, they are deemed final offers for purposes of the arbitration.

3.3 If either party fails to provide a last offer, that party shall provide a final offer for purposes of the arbitration within five days of the appointment of the Arbitral Tribunal, unless the parties agree otherwise. It is agreed that the final offer will be made in the form annexed hereto as Appendix F.

3.4 The Arbitral Tribunal shall, in conducting a final offer arbitration, have regard to the information provided to the arbitrator by the parties in support of their final offers and, unless the parties agree to limit the amount of information to be provided, to any additional information that is provided by the parties at the Arbitral Tribunal's request.

3.5 The decision of the Arbitral Tribunal in conducting final offer arbitration shall be the selection by the Arbitral Tribunal of the final offer of either of the parties, including setting terms and conditions for the payment of compensation.

### **4. Communications**

4.1 Any notification or communication to the Arbitral Tribunal or to a party or its designated representative may be delivered by registered mail, or any other method that would provide proof of delivery, including email or fax, at a location identified for such purpose by the Arbitral Tribunal and each party.

4.2 No party or person acting on behalf of a party may communicate ex parte with the Arbitral Tribunal, except as directed by the Arbitral Tribunal, or where the communication is initiated by the Arbitral Tribunal for the purposes of administrative coordination of the arbitration.

## **5. Case management procedure or procedural conference**

5.1 The Arbitral Tribunal may convene a procedural conference within five days, unless the parties agree otherwise, of the appointment of the Arbitral Tribunal, and, where the Arbitral Tribunal consists of more than one arbitrator, of the appointment of the last member of the Arbitral Tribunal, to resolve procedural or administrative issues. A procedural conference agenda may be created to assist any discussions involving the identification and clarification of the issues in dispute. The questions to be addressed at a procedural conference may include:

1. Should the hearing be oral or based on submitted documents and written interrogatories posed to the parties by the Arbitral Tribunal?
2. If an oral hearing is not required, how much time will be required for the production of documents and responses?
3. If an oral hearing is required, how much time will be required and where should the oral hearing be held?
4. If an oral hearing is required, should the evidence be pre-filed in written form under statutory declaration to facilitate cross-examination? Where multiple witnesses will be cross-examined, is it appropriate to allow for cross-examination of a panel of witnesses?
5. To what extent, and pursuant to what procedure, will there be any disclosure and production of facts and documents?
6. Should time be scheduled for the hearing of any issues with respect to pre-hearing disclosure?
7. Are there any specific issues of confidentiality that the Arbitral Tribunal should address?
8. Are the parties willing to jointly prepare briefs or legal authorities for use in the arbitration?
9. Can the parties agree on time limits and a schedule for the introduction of viva voce evidence?
10. Will expert evidence be required? Are any special rules relating to experts required?
11. What language will be used in the arbitration?
12. Should final argument be oral or written? If oral argument is necessary, should there be a time limit? Should there be a timetable for delivery of written argument? Should there be any special procedures for reply argument by a party on any new point raised by the other party?
13. Should the parties agree on a provisional timetable with timelines other than the ones provided in these rules?

5.2 Procedural conferences will take place by telephone conference call, unless otherwise agreed.

5.3 The Arbitral Tribunal shall issue a procedural order and record any agreement made at any procedural conference and shall promptly send a copy of such order or record to each of the parties.



## **6. Compliance with the provisional timetable**

6.1 The Arbitral Tribunal and the parties should make all reasonable efforts to comply with the provisional timetable provided in these rules or the one they have agreed upon. Extensions and revisions of the timetable can be made by the parties or by the Arbitral Tribunal within the arbitration period or as extended by the parties.

6.2 The Arbitral Tribunal shall conduct the arbitration process as expeditiously as possible and, subject to the timetable in section 6.1, in the manner the Arbitral Tribunal considers appropriate having regard to the circumstances of the matter.

## **7. Written proceedings only**

7.1 The Arbitral Tribunal may dispense with an oral hearing if the parties agree that an oral hearing is unnecessary, given the issues in dispute. In such case, the Arbitral Tribunal shall set timelines for the presentation of written evidence and submissions.

7.2 Where a documents-only arbitration is convened in accordance with section 7.1, each party may direct interrogatories to the other party seven days after having received communications from the Arbitral Tribunal or the other party, and the other party shall answer the interrogatories within 14 days, unless the parties agree otherwise.

7.3 The deadline for any final written evidence and submission shall be within 20 days after the interrogatories are done, unless the parties agree otherwise. Written evidence shall be submitted pursuant to a statutory declaration.

## **8. Need for a hearing**

8.1 If an oral hearing is required, then following the first procedural conference the Arbitral Tribunal shall determine if further procedural conferences are required and either set the dates for those procedural conferences, or establish the timelines for any other procedural matters and the date for an oral hearing for the arbitration, which date shall be within 40 days of the first procedural conference, unless the parties agree otherwise.

8.2 In the case where an oral hearing is required, then, unless the Arbitral Tribunal otherwise directs or the parties otherwise agree:

1. sworn statements of evidence shall be filed in advance of the hearing in lieu of examination-in-chief and witnesses shall be subject only to cross-examination and re-examination in accordance with timelines to be set following the first procedural conference;
2. the oral hearing, including oral arguments, shall be completed within five days; and
3. no transcripts of the proceedings shall be required.

8.3 The parties may agree that an oral hearing of the arbitration may also take place by telephone conference call, the internet, videoconferencing, or other means of communication available.

## 9. Additional evidence

9.1 At any time during the arbitration process, the Arbitral Tribunal may, subject to section 3.4, request any party to provide further evidence or submissions in such a manner as the Arbitral Tribunal determines.

9.2 The Arbitral Tribunal may, at any time, seek independent advice on any matter in dispute from any person or review and take notice of relevant facts or law provided that the parties shall be given notice and provide input as well as have the opportunity to review the content of the advice and make submissions thereon. At the request of a party, the Arbitral Tribunal may require that the person providing such advice sign a declaration that they have no reasonable apprehension of bias and attend the hearing and answer questions posed by any party or the Arbitral Tribunal.

## 10. The arbitral award

10.1 The Arbitral Tribunal will render its arbitral award within a reasonable time period after the close of the oral hearing or the presentation of written reply argument, or after the Applicant has provided written notice to the Data Holder and the Arbitral Tribunal earlier on in the arbitration of its intention to withdraw its application to register the applicable pest control product or that it will not use or rely on the Data Holder's test data to support its application to register of its product, but no later than 120 days after the day on which notice to submit to binding arbitration was delivered by the Applicant or as extended by the parties or the Arbitral Tribunal, as set out in subsection 17.09(3) of the Regulations.

10.2 The arbitral award shall set out:

- a) the nature of the issues in dispute;
- b) the final decision regarding the final offers presented on compensation payable for use or reliance on the Data Holder's test data;
- c) the terms and conditions for the payment of compensation, including the payment of compensation in accordance with a schedule of payments;
- d) the facts and the law to the extent the Arbitral Tribunal deems them necessary to explain its award; and
- e) any costs payable by either party as determined under section 11 of this Appendix.

10.3 In the event that the parties have not stipulated the interest payable on compensation in their final offers, the Arbitral Tribunal may order the parties to pay simple or compound interest on the compensation payable for use or reliance on the Data Holder's test data and for any costs ordered to be paid by either party for the applicable time period and at a rate that it considers just.

10.4 When issuing an arbitral award, the Arbitral Tribunal shall also provide the parties with a signed copy of a summary of, or extract from, the award, which shall include the identities of the parties to the arbitration, the identity of the Data Holder 's product, the Data Holder's test data specified in Appendix A of the Agreement, the amount, method and security of payment of the award and the date on which the award was issued.

10.5 When providing the Minister with proof of compliance with an award for the purpose of administering paragraph 16(2)(d) and subsection 17.1(2) of the Regulations, the Applicant may include the summary or extract that was provided by the Arbitral Tribunal in accordance with section 10.4.

10.6 When money has been put in escrow by the Applicant in accordance with section 17.11 of the Regulations, the Arbitral Tribunal shall direct that funds be released to the parties in accordance with the award.

## **11. Costs of arbitration**

11.1 Subject to section 11.2, the cost of the arbitration including facility costs, independent advisor fees, translation costs, and the fees and disbursements of the Arbitral Tribunal (“arbitration costs”), shall be fixed by the Arbitral Tribunal and shall be allocated between the parties in equal shares.

11.2 The Arbitral Tribunal may, at their discretion, vary the allocation of costs referenced in section 11.1 and order one of the parties to pay all or a greater share of the costs referred to in section 11.1, as well as all or a share of the reasonable legal fees and disbursements incurred by the other party, taking into account the subject matter in dispute, the outcome, and the conduct of the parties prior to and during the arbitration period, including:

- a) if the Applicant notified the Data Holder and the Arbitral Tribunal in writing during the arbitration period, or within the time period specified by the Arbitral Tribunal or otherwise agreed to by the parties, that it will withdraw its application to register the applicable pest control product or that it will not use or rely on the Data Holder’s test data to support the application to register its product; or,
- b) if within 30 days of the issuance of the final arbitral award, the Applicant failed to notify the Data Holder of its intention to proceed with the application to register the applicable pest control product.

---

## Appendix D - Confidentiality and privacy

### Confidentiality and privacy

1. Any direct or assisted negotiation or arbitration convened pursuant to this Agreement is confidential and private. Only the parties, their representatives and advisors may attend the negotiation or arbitration. Other persons may only attend with the consent of the parties.
2. Any person involved in a negotiation or arbitration in accordance with section 1 shall agree to be bound by this Appendix or any other similar undertaking.
3. The mediator or Arbitral Tribunal, and/or any independent advisors whom they consult, shall not be compelled to disclose such records or to testify in any adversarial or judicial forum. The parties agree not to subpoena or require the testimony of the mediator or Arbitral Tribunal or to produce records or notes.

### Inadmissibility of information disclosed in negotiation or mediated negotiation

4.1 Subject to section 4.2, the parties will not rely on or introduce as evidence in any proceeding or for any purpose, including an arbitration under this Agreement, whether or not that arbitration relates to the subject matter of the negotiations, any oral or written information disclosed in or arising from a direct or mediated negotiation under this Agreement, including:

- a. any documents of third parties produced in the course of the direct or mediated negotiation that are not otherwise produced or producible;
- b. any views expressed, or suggestions made, by any party in respect of a possible settlement of the matter;
- c. any admissions made by any party in the course of the direct or mediated negotiation, unless otherwise stipulated by the admitting party; and
- d. the fact that any party has indicated a willingness to make or accept a proposal for settlement.

4.2 If the parties proceed to arbitration then the limitations on disclosure in section 4.1 do not apply to:

- a. the disclosure of any last offers made by the parties during negotiations, as these are deemed to be final offers for the purposes of the arbitration as per section 3.2 of Appendix C; and
- b. any conduct of the parties during negotiations that is inconsistent with the undertakings set out in section 5 of Appendix B for the purposes of making submissions to the Arbitral Tribunal about the allocation of costs as per Appendix C, section 11.2.

---

**Exception to non-disclosure**

5. No oral or written information concerning the existence of the direct or assisted negotiation or arbitration, or anything that occurs or is disclosed within the direct or assisted negotiation or arbitration, shall be disclosed or used outside of that process, or for any other purpose by a party except:

- a. for any administrative purpose in conducting a direct or assisted negotiation or arbitration;
- b. in connection with an application to a court for interim relief or to set aside, recognize or enforce an agreement or an arbitral award;
- c. to the Minister in relation to the enforcement or administration of the *Pest Control Products Act*;
- d. where a party is required to do so by law or by a court or competent regulatory body; and in the case of an arbitral award,
- e. to assist future Arbitral Tribunals in accordance with the *Pest Control Products Act*; or
- f. to an independent expert for the sole purpose of assisting an Arbitral Tribunal in its understanding of the issues under its jurisdiction.

**Supplementary confidentiality agreement**

6. The parties may enter into a specific confidentiality agreement governing the disclosure of oral or written information to be used by the parties in negotiation or arbitration, subject to the rules provided in sections 4.1 and 4.2.

**Ruling on confidentiality by the Arbitral Tribunal**

7. Notwithstanding these requirements, an Arbitral Tribunal may at any time determine a procedure to rule upon a claim by any party that certain information must be kept confidential and may rule upon how that information will be treated during and after the arbitration process.

---

## Appendix E - Compensation principles

### Introduction

These compensation principles are for consideration in the determination of financial compensation under the Regulations for test data compensation. These principles are intended as a tool for use by an Arbitral Tribunal in rendering a decision with respect to the amount of financial compensation to be awarded during the arbitration process as well as to aid parties in reaching a negotiated settlement. These principles are not binding on any party. The Arbitral Tribunal will retain discretion under the final offer binding arbitration process in deciding which party's compensation offer to accept.

The compensation principles seek to balance the range of stakeholder interests that may be affected, directly or indirectly, by the functioning of the test data compensation process. While each process may raise unique issues, it is expected that certain questions regarding compensation – in particular, on what basis test data costs should be determined; the sharing of test data costs between parties; and whether and how other potential adjustments should be addressed – will arise regularly during test data compensation processes. The purpose of compensation principles is to encourage consistency and predictability in how such issues are considered in the determination of financial compensation.

The absence of wording on other potential principles or factors should not be construed as deterring parties from raising them for consideration. It is expected that these principles will evolve as experience is gained with the pesticide test data compensation system.

### Compensation principles

#### Eligible test data costs and calculations of costs

The scope of test data costs should reflect the broad range of activities undertaken by the Data Holder to develop and conduct studies, and to analyze test data that are considered in support of a registration. These may include costs incurred for review by senior scientific experts, overhead, and regulatory submission costs, as well as costs for the development of test data, including pilot studies and repeated studies, if valid reasons for the repetition can be demonstrated.

Use of reasonable methods to estimate costs are considered appropriate in instances where actual, historic cost information (for example, invoice records) is unavailable or incomplete.

Note that in some situations, test data may be considered by the Minister in support of a registration, and therefore, may be subject to compensation, long after it was originally generated. Discounting costs based on the age of test data is not recommended. Instead, where these circumstances arise, it may be appropriate to determine compensation based on a reasonable estimate of the present day costs that would be incurred if this test data were to be re-generated.

**Basis of compensation**

Compensation should be determined on the basis of the cost of test data rather than the value of the test data. “Value-based” claims for compensation - based on such factors as potential gains or losses in the market share that the Applicant or Data Holder anticipates securing – should be discouraged.

**Adjustments to test data costs**

A recommended approach for addressing key adjustments is as follows:

**Inflation** - adjusting compensation by applying an established index (for example, the Consumer Price Index) from the period the test data was generated may be appropriate.

**Interest on studies** - An interest charge accrued from the point at which the Applicant uses or relies on the Data Holder’s test data, [which will normally be the date of registration of the Applicant’s pest control product] may be appropriate, where the registration of the Applicant's pest control product precedes the determination of a compensation award.

**Financial/investment risk premium** - Taking a broad approach to the scope of compensable costs (as recommended in “eligible test data costs” above) represents an appropriate method to recognize the activities and efforts undertaken by Data Holders. Claims for an additional adjustment to the cost of test data to reflect financial risks borne by Data Holders to successfully register a product should be discouraged.

---

## Appendix F - Form of last offer for use in relation to a pest control product application

**In the matter** of the *Pest Control Products Act* and the Pest Control Products Regulations (Regulations) thereunder

### Last Offer

**Whereas** the Data Holder or the Applicant seeks to present a last offer as provided for under subsection 17.09(2) of the Regulations and in accordance with this Agreement;

**And whereas the** (identity of “the Data Holder” or “the Applicant”) hereby presents its last offer to (identity of “the Applicant” or “the Data Holder”) as the compensation to be paid by the Applicant for the right to use or rely on the test data specified in Appendix A to the Agreement, as follows:

1. The amount of the offer is \_\_\_\_\_ payable in Canadian currency.
2. The payment is to be made in a lump sum.

**or**

3. (a) The payment is to be made in \_\_ (Number) \_\_ equal annual installments on the anniversary of the first such payment.

### optional

(b) Security in the form of \_\_ (type) \_\_ is to be provided in relation to future installments, and

(c) Interest at the rate of \_\_\_\_\_ on future installments is to be paid at the time of payment of an installment.

**In witness whereof**, this last offer has been

Executed on behalf of the (Data Holder or Applicant) by: (Name and title of signatory)

In the presence of:  
(Witness)

Date: