

Appendix A: Sales Questionnaire

Questionnaire Regarding Activity of Sale for Research Licence Holders/Applicants

For applicants seeking authorization to sell plants, seeds, or other physical products of research with cannabis, Health Canada requires certain information in order to maintain oversight on what is intended to be sold and ensure that sales stemming from commercialization of research are limited in nature and consistent with the objectives of the *Cannabis Act* and its Regulations.

As part of our review of your request to have the activity of sale added to your research licence, we ask you to complete the following questionnaire:

- Who do you intend to sell to? Be as specific as possible.
[Example: to a holder of a licence for research (insert licence number)]
- What do you intend to sell (cannabis plants and/or cannabis seeds)?
[Example: tissue cultures, cannabis cuttings for clonal propagation]
- What quantity of cannabis do you intend to sell (e.g., number of plants and/or cannabis seeds)?
[Example: 10 plants]
- Is this a one-time sale, or do you intend to make repeated sales of the same or similar products of cannabis research to the same Licence Holder? If repeated sales, include rationale and anticipated frequency of this transaction.
[Example: repeated sales (insert rationale), 4x per year]
- What is the expected value of the cannabis that you intend to sell (e.g., dollar value per cannabis plant and/or cannabis plant seed)?
[Example: \$100/plant]
- When do you intend to make the sale(s)?
[Example: month and year]
- Why are you intending to sell the cannabis?
[Examples: for further research, to commercialize the outcome of research]
- What does the buyer intend to do with the cannabis (if known)?
[Example: propagation of new genetics]